



THE REVOLUTIONARY GOVERNMENT OF ZANZIBAR.

MINISTRY OF WATER, ENERGY AND MINERALS.

REQUEST FOR EXPRESSIONS OF INTEREST (REOI)

Assignment Title: Outsourcing Management, Operation and Maintenance of the Zanzibar Water Authority (ZAWA).

Reference No: SMZ/A13/CS/ICB/2023/2024/08

The Revolutionary Government of Zanzibar (RGoZ), intend to outsource Firm or Company for management, Operation, Maintenance for services and supervision of Zanzibar Water Authority (ZAWA).

Objective

To engage qualified and capable Firm or Company that can invest, manage and maintain operations of ZAWA with technical and financial capacity to improve services, sustainability and accessibility to clean and safe water in Zanzibar (Unguja and Pemba).

Specific Objectives

- i. To improve water production, storage and supply.
- ii. To improve integrated water resource management system.
- iii. To construct new and maintain the existing water related infrastructures.
- iv. To improve quality, accessibility, reliability, affordability and sustainability of water supply in Zanzibar.
- v. To replace existing old pipes networks and extend coverage for water networks.
- vi. To improve customer connections and smart water meters installations.
- vii. To improve revenue collections.

Scope of Work

Given the strategic nature of this assignment, the firm or Company is expected to

undertake the following activities:-

Task 1

To conduct assessment of ZAWA, identify gaps, provide mitigation measures and implementation strategies. The assessment shall include sources of water and production, transmission, distribution infrastructures, supply and means of optimizing revenue collections.

Note: RGoZ shall retain the ownership of all water resources, infrastructure and strategic decisions.

The firm or company shall be responsible for rectifying all identified gaps upon the directives of RGoZ.

Task 2

The firm or company shall take over the responsibilities of managing, investing and operating all existing water related infrastructures (integrated water resource management system) ZAWA existing contracts and staffs but not limited to the following:

- i. To innovate, operate, develop and maintain water infrastructures and ensure reliable and sustainable water supply to consumers in Zanzibar.
- ii. To construct and lay (trench) infrastructure, replace, machinery and any work related to water services.
- iii. To enter into contracts with any international, local authority or any person for the purchase of goods and services for Operation and Maintenance (O&M) of ZAWA or supply of water to consumer upon approval by the Ministry responsible for water.
- iv. To deploy at least six qualified supporting staff with competent areas related to water services who will work closely with the entirely ZAWA staff,
- v. To develop proper system for enhancing revenue collection generated from supply of water and other sources related services.
- vi. To strengthen capacity for available ZAWA staff through hands to hands experience and capacity building programs.
- vii. To improve and empower ZAWA District offices for easy facilitation of water services in Zanzibar.

- viii. To carry on all such other activities as it may appear to ZAWA to be requisite, advantageous or in connection with the exercise of its functions upon Government directives.

The assignment will be undertaken over a period of approximately **ten to fifteen (10-15) years** from the date of contract effectively.

The Ministry of Water, Energy and Minerals now invites eligible Firm or Company to indicate their interest in providing the above services. Interested Firm or Company should provide information demonstrating that they have the required qualifications and relevant experience to perform the services (**Firm or Company profile**). The Firm or Company should possess at least the following proven qualifications and experience:

- At least 15 years' experience in water sub-sector,
- Proven experience in conducting at least three assignments with similar nature for the past 10 years,
- Information of the previous assignments to be provided should include name of the assignment, name and full contact address of the client, tasks performed by the firm or company under the assignment, assignment value (in equivalent US dollars), period (dates) of execution of assignment and certificates of completion,
- Expertise in the area of water engineering, institutional reforms, management, finance, business administration, economics and public policy,
- Experience in working with the Government in handling ministerial level data and information management. Experience in sub-Saharan countries or similar nature will be an added advantage,
- The firm or company shall provide evidence to demonstrate its current financial capacity to invest in the total project cost with at least 25% of its net-worthy,
- The firm or company should have experienced on managerial capability, technicians & engineering in water related works (Production, Distribution, Supplying and business experts).

The attention of interested Firm or Company intending to submit expression of interest should not have conflict of interests and unfair competitive advantage as per Zanzibar Public Procurement Act N0. 11 of 2016 and its Regulation.

Firm or Company may associate with other firms in the form of a Joint Venture (JV) or a sub-consultancy to enhance their qualifications. For firms participating in JV, each member of JV should independently meet the requirement of EoI criteria. For firm participating as association of lead and sub-consultant, only the experience and qualification of lead firm will be assessed as per EoI criteria.

A Firm or Company will be selected in accordance with the **Quality Based Selection method** set out in the per Zanzibar Public Procurement Act N0. 11 of 2016 and its Regulation.

The Expressions of Interest must be submitted in both hard copy and soft copy in an USB drive to the address below in person before 04th October, 2023 at 11:00 East African Time, while the opening ceremony is 11:30 East African Time on the same day.

In case of any difference in information between hard copy and soft copy, only information presented in the hard copy will be used for shortlisting.

Any clarification(s) may be sent by using email: procurement@majismz.go.tz

**The Principal Secretary,
Ministry of Water Energy and Minerals
ZURA building 5th floor,
Procurement Unit, Room No. 502.
P.O. Box 1569,
Zanzibar - Tanzania.**